WEEE Ireland Circular Vision series IV: White Goods Repair for a Circular Economy

Irish Repair Data statistics

16<sup>th</sup> June 2022

**CSS** Protect. Transform. Sustain.

## We focus on sustainability impact and business value by building the capabilities for transformational journeys



Sustainable Solutions, KKS Advisors, Sofies and Perfect Food



#### Industry Applied Expertise e.g.

- Sustainability of electronics
- ESG& Sustainable Finance
- Energy Transition & Decarbonisation
- Circular Economy & Eco design
- Land, Planning & Eco Zones

PERFECT

OOD

- Social Impact & Value chains
- Stakeholder Engagement



**Focus on implementation and** building capabilities for execution. Training, organizational journeys and the technology capabilities to accelerate





# Repair by numbers: white good sector repair data

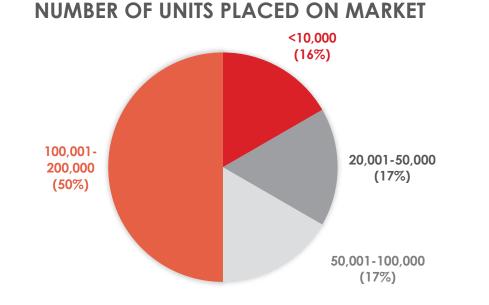
- Study conducted on behalf of WEEE Ireland, ERP, and the White Goods Association
- Methodology replicated from previous work at EU level with APPLiA
- Survey administered in February/March 2022 to 22 companies, gathering 2020 data for the Republic of Ireland
- The survey completion rate was 54.5% which we estimate is around 65% of the LHHA and C&F Irish POM





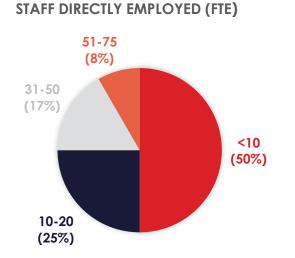
### Annual sales in 2020

The total number of units placed on the market in 2020 reported by the companies who participated in the survey was around **1,114,880**.

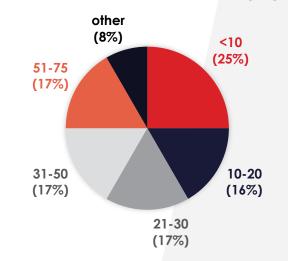




### Job creation in the repair & reuse sectors: staff employed



STAFF EMPLOYED BY CONTRACTORS (FTE)



**202 full time employees** directly employed in repair and reuse sector

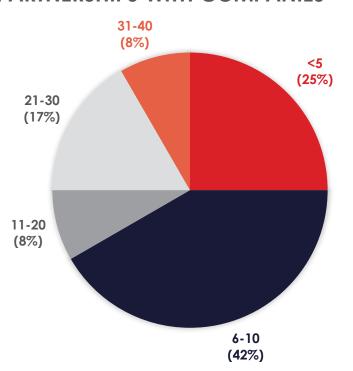
Total number of employees of external service providers, estimated at **298 full time employees** 

In total, estimated **500 full time employees** engaged in repair and after-sales services across Ireland for surveyed companies



### Job creation in the repair & reuse sectors: partnerships

Total of 151 partners, including exclusive partners as well as non-exclusive service centres, involved in repair and after-sales activities

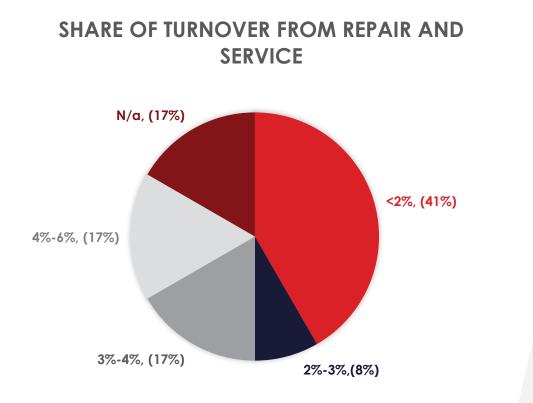


#### PARTNERSHIPS WITH COMPANIES



### Job creation in the repair & reuse sectors: turnover

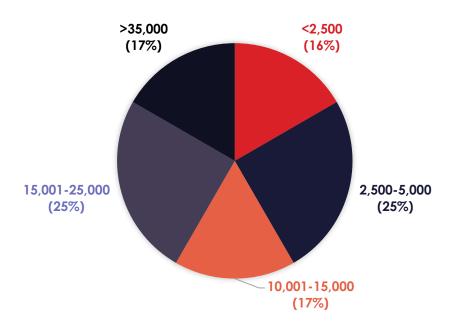
On average, 2.45% of the total turnover from repair and after sales service

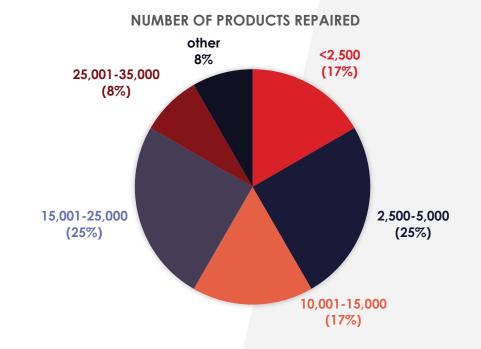




### **Repaired products**

NUMBER OF PRODUCTS WITH REPAIR REQUEST



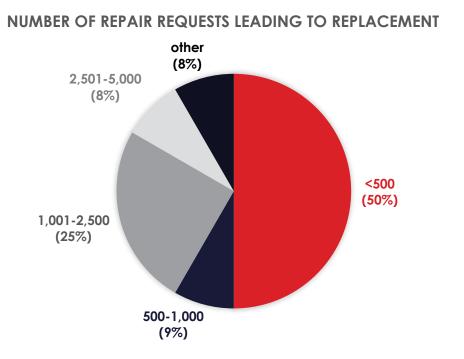


Total estimated number of products that requested repair amounts to **138,746** 

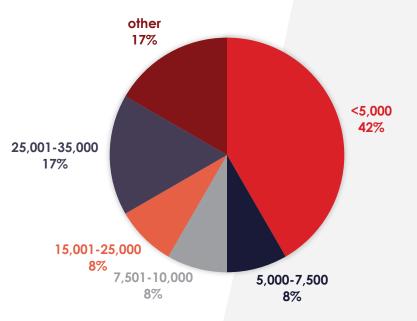
Total number of repaired products estimated at 132,767 representing approximately 95% of the actual requests



### **Replacements & spare parts shipped**



#### NUMBER OF SPARE PARTS SHIPPED FOR REPAIR

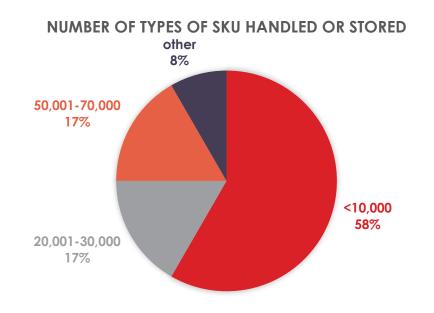


Total number of repair requests interventions that led to replacement amounts to approximately **9,800 products**, representing **5% of repair requests** 

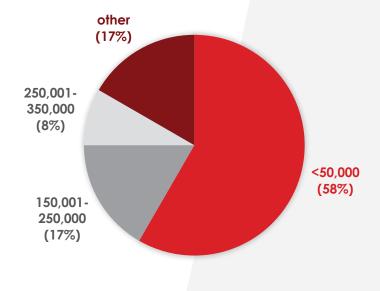
Total number of spare parts shipped for repair across Ireland estimated at **223,975** 



### Stock Keeping Units (SKU)



TOTAL NUMBER OF SKU HANDLED OR STORED



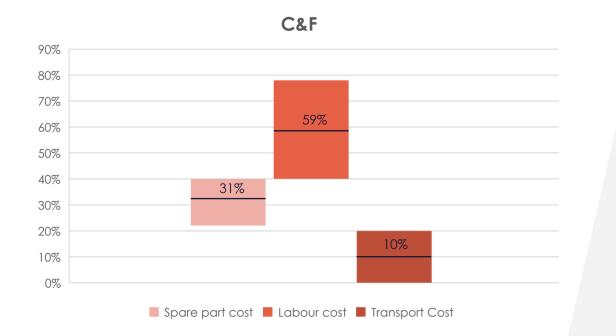
Number of **types** of **Stock Keeping Units (SKUs)** handled or stored as inventory estimated at **197,851 units** 

Total units of spare parts handled or stored as inventory, estimated at **86,575 units** 



### Repair costs – C&F

- Cost breakdown for repair activities, distinguishing between cost for spare parts, labour costs, and transport cost.
- For **Cooling and Freezing (C&F)**, the cost of spare parts, labour, and transport varies significantly, with labour costs representing on average the biggest component (59%) and transport costs the lowest (10%).

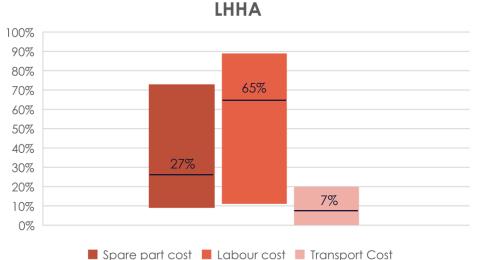


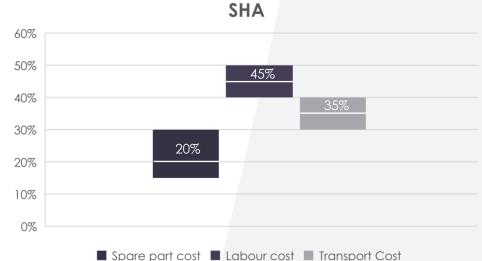


### Repair costs – LHHA & SHA

For **large household appliances (LHHA)**, the cost component having the major impact is labour (average of 65%), followed by the cost of spare parts (average of 27%), and finally transport (average of 7%).

For **small household appliances (SHA)**, labour's cost contributed the most to the total cost (45% on average), followed by transport cost (35%) and spare parts cost (20%).





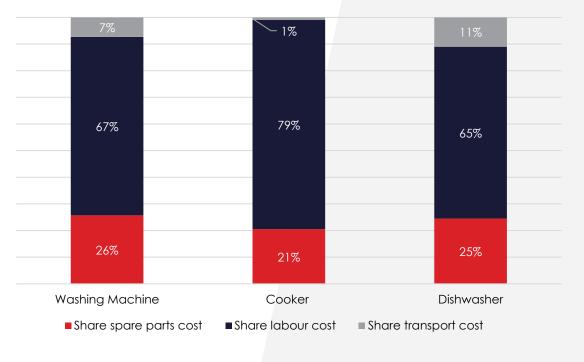
Spare

USS Protect, Transform, Sustain,

### **Repair costs - Appliances**

For all 3 appliance types, **labour costs** tend to represent the **highest share** of total costs (between 65% and 79%), followed by spare parts costs (relatively homogeneous between the appliances), and transport costs (on average representing less than 10%).

#### **BREAKDOWN OF REPAIR COST PER APPLIANCE**





### Conclusion: extrapolation to the Irish market

- Based on the total number of large home appliances put on the Irish market in 2020, we proceeded to extrapolate the survey results to the full size of the Irish market.
- Projecting the survey findings to the Irish market gives the following results:

Total number of job created in the repair & reuse sectors

790

Total number of repair and after-sales partners

240

Total number of products with repair requests

218,900

Total number of products repaired

209,400

Total number of types SKUs handled or stored as inventory

312,000

Total number of SKUs handled or stored as inventory

1,366,000

### Conclusion: comparison to European market

Total number of job created in the repair & reuse sectors

2.5 times higher

Total number of repair and after-sales partners

Almost equivalent

Total number of products with repair requests 2.5 times higher Total number of products repaired 2.6 times higher



## Contacts

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